# PROVIDENTK Provident Financial Holdings, Inc. 

## Second Quarter of Fiscal 2022

December 31, 2021

## Safe Harbor Statement

This presentation contains statements that the Company believes are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to the Company's financial condition, liquidity, results of operations, plans, objectives, future performance or business. You should not place undue reliance on these statements, as they are subject to risks and uncertainties. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Company may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Company. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors which could cause actual results to differ materially from the results anticipated or implied by our forward-looking statements include, but are not limited to, the expected or potential impact of the novel coronavirus (COVID-19) pandemic; increased competitive pressures; changes in the interest rate environment; secondary market conditions for loans and our ability to buy or sell loans in the secondary market; changes in general economic conditions and conditions within the securities markets; legislative and regulatory changes; and other factors described in the Company's latest Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and other filings with the Securities and Exchange Commission, which are available on our website at www.myprovident.com and on the SEC's website at www.sec.gov. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements whether as a result of new information, future events or otherwise. These risks could cause our actual results for fiscal 2022 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of us and could negatively affect our operating and stock price performance.

## Provident Financial Holdings, Inc.

| Nasdaq GS: | PROV |
| :--- | :--- |
| Share Price: | $\$ 16.53$ |
| 52-Week Range: | $\$ 14.50-\$ 18.48$ |
| Shares Outstanding: | $7,389,943$ shares |
| Market Capitalization: | $\$ 122.2$ million |
| P/E (ttm): | $12.72 x$ |
| Diluted EPS (ttm): | $\$ 1.30$ |
| Annual Dividend \& Yield: | $\$ 0.56$ (3.39\%) |

As of December 31, 2021

## Franchise Overview


> Largest independent community bank headquartered in Riverside County, California

Expanding customer base and market

## Financial Performance

## Developments

> Net Income decreases approximately 15\% (sequential quarter)
$>$ Net Interest Margin decreases seven basis points (sequential quarter)
$>$ Net Interest Income decreases approximately 3\% (sequential quarter)
$>$ Non-Interest Income increases approximately 27\% (sequential quarter)
> Operating Expenses increase approximately 21\% (sequential quarter), attributable mainly to the expiration of the Employee Retention Tax Credit ( $\$ 1.2$ million) after September 30, 2021


Net Interest Income


Operating Expenses


Financial Performance

Pre-Provision, Pre-Tax Earnings


Quarterly Net Income


Pre-Tax Income


Diluted Earnings Per Share


Financial Ratios



Efficiency Ratio


Return on Average Equity


## Balances and Activity

## Developments

> Loans Held for Investment balance decreases by approximately $1 \%$ (sequential quarter)
> Yield on Loans Held for Investment decreases five basis points from September 30, 2021
> Total Deposits balance remains virtually unchanged (sequential quarter)
> Deposit costs decline by one basis point from September 30, 2021
> Total Borrowings decline by approximately $11 \%$ (sequential quarter)
> Borrowing costs increase by one basis point from September 30, 2021

Loan Portfolio Mix


Loan to Investment Mix


Portfolio Loan Originations and Purchases


Balances and Activity

## Loans Held for Investment Composition

| Loan Category <br> (Dollars In Thousands) | Balance as of $12 / 31 / 21$ |  | Interest Rate |  | lance as $12 / 31 / 20$ | Interest Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Single-Family | \$ | 290,245 | 3.17\% | \$ | 257,864 | 3.83\% |
| Multi-Family |  | 466,467 | 4.04\% |  | 488,412 | 4.16\% |
| Commercial Real Estate |  | 91,236 | 4.84\% |  | 102,551 | 4.67\% |
| Construction |  | 3,501 | 5.35\% |  | 7,135 | 5.99\% |
| Other |  | 134 | 5.25\% |  | 141 | 5.25\% |
| Commercial Business |  | 362 | 5.58\% |  | 882 | 6.45\% |
| Consumer |  | 78 | 15.00\% |  | 95 | 15.00\% |
| Total Loans Held for Investment | \$ | 852,023 | 3.84\% | \$ | 857,080 | 4.14\% |
| Advance Payments of Escrows |  | 124 |  |  | 142 |  |
| Deferred Loan Costs, net |  | 6,467 |  |  | 6,402 |  |
| Allow ance for Loan Losses |  | $(6,608)$ |  |  | $(8,538)$ |  |
| Total Loans Held for Investment, net |  | 852,006 |  |  | 855,086 |  |

$\square$

## Loan Composition as of $12 / 31 / 21$


$\square$

Balances and Activity

Deposits and Borrowings


Deposit Composition at 12/31/21


## Deposit Composition

| Category (Dollars In Thousands) | At 12/31/2021 | Rate | At 12/31/2020 | Rate |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Checking Accounts - Non Interest-Bearing | $\$ 112,022$ | $-\%$ | $\$$ | 109,609 | $-\%$ |  |
| Checking Accounts - Interest-Bearing | 349,747 | $0.04 \%$ |  | 314,163 | $0.05 \%$ |  |
| Savings Accounts | 324,058 | $0.05 \%$ | 289,133 | $0.06 \%$ |  |  |
| Money Market Accounts | 38,838 | $0.16 \%$ |  | 43,310 | $0.14 \%$ |  |
| Time Deposits |  | 131,683 | $0.60 \%$ |  | 153,753 | $0.82 \%$ |
| Total Deposits | $\$$ | 956,348 | $0.12 \%$ | $\$$ | 909,968 | $0.18 \%$ |
|  |  |  |  |  |  |  |
| Brokered Deposits Included Above | $\$$ | - | $-\%$ | $\$$ | - | $-\%$ |

## Borrowings Maturity Schedule

| Category (Dollars In Thousands) | At 12/31/2021 | Rate | At 12/31/2020 | Rate |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Overnight | $\$$ | - | - | $\$$ | - |
| Three Months or Less | - | - | - | - |  |
| Over Three to Six Months | - | - | 5,000 | - |  |
| Over Six to Tw elve Months | 20,000 | $1.75 \%$ | 21,015 | $1.75 \%$ |  |
| Over One to Tw o Years | 20,000 | $2.00 \%$ | 30,000 | $1.90 \%$ |  |
| Over Tw o to Three Years | 20,000 | $2.50 \%$ | 20,000 | $2.00 \%$ |  |
| Over Three to Four Years | 20,000 | $2.70 \%$ | 20,000 | $2.50 \%$ |  |
| Over Four to Five Years | - | - | 20,000 | $2.70 \%$ |  |
| Over Five Years | - | - |  | - | - |
| Total Borrow ings | $\$$ | 80,000 | $2.24 \%$ | $\$$ | 116,015 |

## Asset Quality

## Developments

> Non-Performing Assets to Total Assets Ratio declines to $0.24 \%$ at December 31, 2021
> $\$ 1.07$ million Recovery from the Allowance for Loan Losses
$>$ No REO
> Early-Stage Delinquencies remain at very low levels
> No loans in Forbearance status at December 31, 2021


## Asset Quality

Allowance for Loan Losses (ALLL)


Delinquent and Non-Performing Loans


ALLL Allocation as of $12 / 31 / 21$


Net Charge-Offs (Recoveries)


## Asset Quality

## Geographic Location

| Category | Inland Empire |  |  | Southern California ${ }^{(1)}$ |  | Other California |  | Other States |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Balance | Percentage | Balance | Percentage | Balance | Percentage |  | lance | Percentage | Balance | Percentage |
| Single-Family | \$ | 90,632 | $31 \%$ | \$ 95,075 | 33\% | \$ 104,252 | 36\% | \$ | 286 | 0\% | \$ 290,245 | 100\% |
| Multi-Family |  | 65,149 | 14\% | 281,259 | 60\% | 119,775 | 26\% |  | 284 | 0\% | 466,467 | 100\% |
| Commercial Real Estate |  | 22,983 | 25\% | 40,646 | 45\% | 27,607 | 30\% |  | - | 0\% | 91,236 | 100\% |
| Construction |  | 1,738 | 50\% | 1,763 | 50\% | - | 0\% |  | - | 0\% | 3,501 | 100\% |
| Other |  | - | 0\% | 134 | 100\% | - | 0\% |  | - | 0\% | 134 | 100\% |
| Total | \$ | 180,502 | 21\% | \$ 418,877 | 49\% | \$ 251,634 | 30\% | \$ | 570 | 0\% | \$ 851,583 | 100\% |

${ }^{(1)}$ Other than Inland Empire.

## Geographic Location 12/31/21



## Asset Quality

Single-Family ( $1^{\text {stt }}$ - Loans Held for Investment

|  | Year of Origination |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 \& Prior | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | TOTAL |
| Loan Balance (In Thousands) | \$35,930 | \$550 | \$3,530 | \$6,712 | \$16,730 | \$14,312 | \$22,972 | \$26,208 | \$161,149 | \$288,093 |
| Weighted Avg. LTV ${ }^{(1)}$ | 50\% | 30\% | 60\% | 54\% | 65\% | 60\% | 54\% | 64\% | 65\% | 61\% |
| Weighted Avg. Age (ln Years) | 16.16 | 7.53 | 6.71 | 5.31 | 4.59 | 3.59 | 2.47 | 1.43 | 0.48 | 3.28 |
| Weighted Avg. FICO ${ }^{(2)}$ | 728 | 736 | 724 | 754 | 736 | 745 | 759 | 750 | 764 | 755 |
| Number of Loans | 196 | 6 | 5 | 17 | 30 | 29 | 48 | 39 | 209 | 579 |
|  |  |  |  |  |  |  |  |  |  |  |
| Geographic Breakdown (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 35\% | 27\% | 18\% | 21\% | 30\% | 32\% | 11\% | 18\% | 36\% | 31\% |
| Southern California ${ }^{(3)}$ | 53\% | 47\% | 77\% | 49\% | 62\% | 57\% | 57\% | 31\% | 18\% | 33\% |
| Other California | 11\% | 26\% | 5\% | 30\% | 8\% | 11\% | 32\% | 51\% | 46\% | 36\% |
| Other States | 1\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
|  | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

(1) Current loan balance in comparison to the original appraised value.
(2) At time of loan origination.
(3) Other than Inland Empire.

## Multi-Family - Loans Held for Investment

|  | Year of Origination |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 \& Prior | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | TOTAL |
| Loan Balance (in Thousands) | \$22,587 | \$17,046 | \$28,541 | \$50,929 | \$47,662 | \$44,744 | \$80,504 | \$77,170 | \$97,284 | \$466,467 |
| Weighted Avg. LTV ${ }^{(1)}$ | 39\% | 47\% | 44\% | 42\% | 45\% | 44\% | 47\% | 51\% | 50\% | 46\% |
| W. Avg. Debt Coverage Ratio ${ }^{(2)}$ | 1.88x | 1.74x | 1.81x | 1.71x | 1.66x | 1.56x | 1.60x | 1.58x | 1.77x | 1.68x |
| Weighted Avg. Age (in Years) | 11.43 | 7.51 | 6.44 | 5.37 | 4.58 | 3.56 | 2.41 | 1.46 | 0.53 | 3.39 |
| Weighted Avg. FICO ${ }^{(3)}$ | 743 | 777 | 748 | 763 | 752 | 752 | 765 | 760 | 760 | 759 |
| Number of Loans | 50 | 30 | 60 | 67 | 80 | 65 | 89 | 80 | 114 | 635 |
| Geographic Breakdown (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 34\% | 3\% | 17\% | 5\% | 14\% | 16\% | 11\% | 15\% | 15\% | 14\% |
| Southern California ${ }^{(4)}$ | 53\% | 49\% | 52\% | 62\% | 69\% | 66\% | 65\% | 67\% | 50\% | 60\% |
| Other California | 12\% | 48\% | 31\% | 33\% | 17\% | 18\% | 24\% | 18\% | 35\% | 26\% |
| Other States | 1\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
|  | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

(1) Current loan balance in comparison to the original appraised value.
(2) At time of loan origination.
(3) At time of loan origination, borrowers and/or guarantors
(4) Other than Inland Empire.

Commercial RE - Loans Held for Investment

|  | Year of Origination |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 \& Prior | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | TOTAL ${ }^{(5)(6)}$ |
| Loan Balance (In Thousands) | \$10,369 | \$7,200 | \$9,706 | \$8,761 | \$14,086 | \$11,655 | \$16,148 | \$7,180 | \$6,131 | \$91,236 |
| Weighted Avg. LTV ${ }^{(1)}$ | 40\% | 29\% | 36\% | 44\% | 43\% | 40\% | 43\% | 37\% | 45\% | 40\% |
| W. Avg. Debt Coverage Ratio ${ }^{(2)}$ | 1.98x | 2.47x | 1.80x | 1.58x | 1.71x | 1.71x | 1.44x | 1.99x | 1.75x | 1.76x |
| Weighted Avg. Age (In Years) | 9.14 | 7.39 | 6.47 | 5.61 | 4.25 | 3.56 | 2.49 | 1.74 | 0.31 | 4.56 |
| Weighted Avg. FICO ${ }^{(3)}$ | 759 | 758 | 741 | 776 | 778 | 752 | 758 | 731 | 772 | 760 |
| Number of Loans | 12 | 13 | 17 | 14 | 16 | 19 | 18 | 10 | 7 | 126 |
| Geographic Break domn (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 73\% | 20\% | 37\% | 12\% | 27\% | 5\% | 12\% | 7\% | 42\% | 25\% |
| Southern California ${ }^{(4)}$ | 27\% | 54\% | 31\% | 48\% | 48\% | 49\% | 54\% | 47\% | 33\% | 45\% |
| Other California | 0\% | 26\% | 32\% | 40\% | 25\% | 46\% | 34\% | 46\% | 25\% | 30\% |
| Other States | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
|  | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |

[^0]
## Loans in Forbearance (12/31/2021)

\(\left.$$
\begin{array}{|l|r|r|r|r|r|r|}\hline & \begin{array}{c}\text { Number of } \\
\text { Loans }\end{array} & \begin{array}{c}\text { Loan } \\
\text { Balance }\end{array} & \begin{array}{c}\text { Weighted Avg. } \\
\text { LTV }^{(1)}\end{array} & \begin{array}{c}\text { Weighted } \\
\text { Avg. FICO }\end{array}
$$ <br>

(Dollars In Thousands)\end{array}\right)\)| Weighetd Avg. |
| :---: |
| Debt Coverage |
| Ratio ${ }^{(3)}$ | | Weighted Avg. |
| :---: |
| Forbearance |
| Granted |

${ }^{(1)}$ Current loan balance in comparison to the original appraised value.
${ }^{(2)}$ At time of loan origination, borrowers and/or guarantors.
${ }^{(3)}$ At time of loan origination.
${ }^{(4)}$ In months.

## Capital Management

## Developments

## > Strong Capital Ratios

> 3.39\% cash dividend yield (approximately)
$>$ Purchased approximately 103,000 shares of common stock in the second quarter of fiscal 2022

Bank Capital Ratios


Stock Repurchase Plan Activity


Value Proposition



[^0]:    (1) Current loan balance in comparison to the original appraised value
    (2) At time of loan origination.
    (3) At time of loan origigination,
    (3) At time of loan origination,
    (4) Other than Inland Empire.
    (5) Comprised of the following: $\$ 35.0$ million in Office; $\$ 18.2$ million in Mixed Use ( $\$ 7.6$ million in Multi-Family/Retail, $\$ 4.5$ million in Offic/Retail, $\$ 2.6$ million in Multi-Family/Office and $\$ 3.5$ million in Other Mixed Use); $\$ 17.1$ million in Retail; $\$ 6.6$ million in Warehouse; $\$ 6.0$ million in Mobile Home Park; $\$ 5.7$ million in Medical/Dental Office; $\$ 1.1$ million in Restaurant/Fast Food; $\$ 737$ thousand in Live/Work Unit; $\$ 514$ thousand in Automotive - Non-Gasoline; and $\$ 286$ thousand in Light Industrial/Manufacturing.
    (6) Consisting of $\$ 85.3$ million or $94.0 \%$ in investment properties and $\$ 5.5$ million or $6.0 \%$ in owner occupied properties

